

January 21, 2016

General Admin Building
Olympia

4 CE

ALL INDUSTRY DAY AT THE CAPITOL



Dear Insurance Professional:

The OIC has recently fined agencies for violating the state's anti-rebating/inducement laws—including a \$30,000 fine in October to an agency for giving customers sporting event tickets, dinners and Christmas wreaths. The OIC has also recently passed a rule as a follow up to the new anti-rebating law passed last legislative session. Learn how all these changes impact the way your agency markets to your customers.

Insurance agents continue to be concerned about future tax increases as the state increases their spending on K-12 education as required by the State Supreme Court's McCleary decision. Learn how this could result in new capital gains taxes and increases in agents' B & O taxes.

Attendees will receive an update on federal issues in Congress and the National Association of Insurance Commissioners (NAIC) from IIABA lobbyist Wes Bissett and on the consumer protection priorities of Attorney General Bob Ferguson.

Invest a day for your industry, business and career by attending the All Industry Day at the Capitol.

Conference Sponsors

Independent Insurance Agents & Brokers of Washington

Surplus Line Association of Washington

Professional Insurance Agents of Washington

Northwest Insurance Council

All Insurance Industry Day at the Capitol

General Administration Building Auditorium, Olympia, 1/21/16

- 9:30 am **“2015 OIC Priorities”**
Hon. Mike Kreidler, Insurance Commissioner of Washington
- 10:00 am **“Consumer Protection Updates”**
Hon. Bob Ferguson, Washington Attorney General
- 10:30 am **“Federal Issues Update”**
Wes Bissett, Independent Insurance Agents & Brokers of American (IIABA)
- 11:00 am **“Rebating and Inducements in Insurance”**
Dan Holst, IIABW, and Wes Bissett, IIABA
- 11:30 am **“Helping Consumers Understand the Value of Insurance”**
Kenton Brine, Northwest Insurance Council
- 12:00 pm **Lunch**
- 12:15 pm **“2016 Legislature—A Policymakers’ Viewpoint”**
Rep. Steve Kirby, Chair, House Business & Finance Services Committee
Rep. Brandon Vick, Ranking Member, House Business & Finance Services Committee
Sen. Don Benton, Chair, Senate Financial Institutions & Insurance Committee
Sen. Mark Mullet, Ranking Member, Senate Financial Institutions & Insurance Committee
- 1:15 pm **“Changes in Insurance Law & Regulations”**
Bill Stauffacher, IIABW, Moderator
Tom Parker, Surplus Line Association
Mel Sorensen, PIA & PCII
Gary Strannigan, Safeco/Liberty Mutual
Jean Leonard, WA Insurers/Mutual of Enumclaw
Dan McGrady, Pemco
- 2:15 pm **Program Concludes**



Registration Fee: \$50
Continuing Education: 4 CE
Location: General Administration Building Auditorium,
 210 11th Ave SW, Ste 201, Olympia
Hotel: If you need a hotel room, contact the Doubletree Hilton in
 Olympia 360-570-0555 & ask for Meghan Payne.

Name: _____ Address: _____

Designations: _____

WAOIC # (if licensed): _____ Phone: _____

Company/Agency: _____ Email: _____