

Young Agents Conference

August 24-26, 2020



CLEARWATER RESORT & CASINO Suquamish, WA

15347 Suquamish Way SE
Suquamish, WA 98392
www.clearwatercasino.com
Or call 866-609-8700.

Use code 18612 to receive the discounted conference rate of \$127 - \$151

The deadline for the special rate is May 8th or whenever the room block is filled.

Due to the Covid-19 Coronavirus outbreak the Young Agent Committee will be working closely with the Clearwater Resort to comply with the current stage we will be in at conference time to ensure everyone's safety. We will be moving most of our events, meals and classes outside overlooking the beautiful Puget Sound and will be practicing social distancing.

This conference will be more casual and relaxed but you will still have the opportunity to learn, earn ce and network with colleagues.

So bring your beach towel and get ready to relax and enjoy the August Washington sunshine!



Monday August 24h

5:00pm
Hospitality Welcome reception//Lawn Party

Tuesday, August 25th

7:00 am
Golf at White Horse Golf Club

10:00 – 12:00pm
Paint and Sip class at Resort

12:45 – 2:45 p.m.
Agents Get Smart (2 CEs)
Tom Stratton, Rocky Stratton (Agents E & O attorney)

3:00 – 4:00 p.m.
Chris Ballard, former YA chair talking about sales, agency ownership, hard market, etc.

4:00 – 5:00 p.m.
Steve Stogner, Grange CEO, state of the industry

5:00 – 6:45 p.m.
Hospitality room — Carver Suite

6:45 – 7:45 p.m.
Dinner

Wednesday, August 26th

8:45 -10:45 a.m.
Property Insurance Issues by Paul Migdal of Adjusters International (2 CEs)

11:00 am – 1 pm
Active Shooter (2CE) Paul Marshall of McGowan Program Administrators

1:00 -2:00 p.m. Lunch

2:00 – 4:00 p.m. Choose one
Commercial Lines Seminar: Business Income Insurance & Disaster Recovery
by Paul Migdal of Adjusters International (2 CEs)
Personal Lines Seminar: Hby Kirk Caswell (2 CE's)

4:30 – 6:00 p.m. Hospitality Suite - Carver Suite
6:30 – 8:00 p.m. BBQ Dinner on resort patio

Young Agents Conference

Thank you to our Conference Sponsors

Liberty / Safeco
 MetLife
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 IIAB King County
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 Travelers
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 Pacific Coast E&S
 Cochrane & Company/Tepeco
 Berkley North Pacific
 Red Shield
 RPS
 Worlwide Facilities
 Superior Underwriters
 Mutual of Enumclaw
 Nationwide

Thank you to our Conference Speakers

Paul Marshall
 McGowen Program Adminsitrators
Paul Madigal
 Adjusters International
Steve Stogner
 Grange
Bryan Stanwood
 WSRB
Chris Ballard
 The Ballard Agency

Kirk Caswell
 ServiceMaster

YA Annual Conference Registration Form:

To Register:

Return form with registration fees.
Spouses/Guest can register for the social functions only.

Cancellation requests received by May 8th are fully refundable less a 15% service fee. No refunds are provided after May 8th.

Golf Tournament:

August 25th at 7:15 am.
Whitehorse Golf Club
Cost \$85.00 per person.
Includes golf, cart & breakfast.

For questions & foursome requests: Contact Suzanne Arnett at 425-649-0102.

New event! Paint and Sip - Enjoy a mimosa or bloody mary with friends as you learn to paint with step by step guided instruction.
August 25th at 10:00 am at the Clearwater Resort. Cost \$45 pp.



Name: _____

Designations: _____

WAOIC # _____

Spouse/Guest: _____

Firm: _____

Address: _____

City: _____

State: _____ Zip: _____

Phone: _____

Email: _____

Payment Options:

Full Registration:

\$140 IIABW Member \$180 Non Member

\$85 Golf \$45.00 Sip and Paint

\$85 Guest (Social functions only)

Amount enclosed: \$ _____

Make check payable to IIABW

Charge to VISA or MasterCard

Card #: _____

Exp. Date: _____

Security Code: _____

Name on Card: _____

Signature: _____

Card Billing Address: _____