Young Agents Conference

August 24-26, 2020



CLEARWATER RESORT & CASINO Suquamish, WA

15347 Suquamish Way SE Suquamish, WA 98392 www.clearwatercasino.com 0r call 866-609-8700. Use code 18612 to receive the discounted conference rate of \$127 -\$151

The deadline for the special rate is May 8th or whenever the room block is filled.

Due to the Covid-19 Coronavirus outbreak the Young Agent Committee will be working closely with the Clearwater Resort to comply with the current stage we will be in at conference time to ensure everyone's safety. We will be moving most of our events, meals and classes outside overlooking the beautiful Puget Sound and will be practicing social distancing.

This conference will be more casual and relaxed but you will still have the opportunity to learn, earn ce and network with colleagues.

So bring your beach towel and get ready to relax and enjoy the August Washington sunshine!



Monday August 24h

5:00pm

Hospitality Welcome reception//Lawn Party

Tuesday, August 25th

7:00 am

Golf at White Horse Golf Club

10:00 - 12:00pm

Paint and Sip class at Resort

12:45 - 2:45 p.m.

Agents Get Smart (2 CEs)

Tom Stratton, Rockey Stratton (Agents E & O attorney)

3:00-4:00 p.m.

Chris Ballard, former YA chair talking about sales, agency ownership, hard market, etc.

4:00 - 5:00 p.m.

Steve Stogner, Grange CEO, state of the industry

5:00 – 6:45 p.m.

Hospitality room — Carver Suite

6:45 - 7:45 p.m.

Dinner

Wednesday, August 26th

8:45 -10:45 a.m.

Property Insurance Issues by Paul Migdal of Adjusters International (2 CEs)

 $11{:}00\;am-1\;pm$

Active Shooter (2CE) Paul Marshall of McGowan Program Administrators

1:00 -2:00 p.m. Lunch

2:00 - 4:00 p.m. Choose one

Commercial Lines Seminar: Business Income Insurance & Disaster Recovery by Paul Migdal of Adjusters International (2 CEs)

Personal Lines Seminar: Hby Kirk Caswell (2 CE's)

4:30 - 6:00 p.m. Hospitality Suite - Carver Suite

 $6{:}30-8{:}00~p.m. \ BBQ \ Dinner on resort patio$

Young Agents Conference

Thank you to our **Conference Sponsors**

Liberty / Safeco MetLife Capital Premium Finance **IIAB King County** Pacific International Underwriters First Insurance Funding Travelers **BankDirect**

Cochrane & Company/Tepco Berkley North Pacific

Pacific Coast E&S

Red Shield

RPS

Worlwide Facilities **Superior Underwriters** Mutual of Enumclaw Nationwide

Thank you to our **Conference Speakers**

Paul Marshall McGowen Program Adminsitrators Paul Madigal

Adjusters International

Steve Stogner

Grange

Bryan Stanwood WSRB

Chris Ballard

The Ballard Agency

Kirk Caswell ServiceMaster

YA Annual Conference Registration Form:

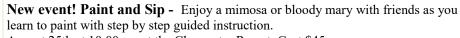
To Register:

Return form with registration fees. Spouses/Guest can register for the social functions only.

Cancellation requests received by May 8th are fully refundable less a 15% service fee. No refunds are provided after May 8th.



August 25th at 7:15 am. Whitehorse Golf Club Cost \$85.00 per person.





Name	Payment Options:
Name:	Full Registration:
Designations:	\$140 IIABW Member \$180 Non Member
WAOIC #	\$85 Golf \$45.00 Sip and Paint
Spouse/Guest:	\$85 Guest (Social functions only)
Firm:	Amount enclosed: \$
Address:	Make check payable to IIABW
City:	Charge to VISA or MasterCard
	Card #:
State: Zip:	Exp. Date:
Phone:	Security Code:
Email:	Name on Card:
	Signature:

Mail: IIABW, 11911 NE 1st St., Suite B103, Bellevue, WA 98005, Fax 425-649-8573

Card Billing Address: _