

# Young Agents Conference

July 28-30, 2021



## CLEARWATER RESORT & CASINO Suquamish, WA

15347 Suquamish Way SE  
Suquamish, WA 98392

Book your room at  
[www.clearwatercasino.com](http://www.clearwatercasino.com)  
Or call 866-609-8700.

Use code 18931 to receive the  
discounted conference rate of  
\$135 and \$165

The deadline for the special rate is  
6/27 or whenever the room block  
is filled.

**Due to the Covid-19 Coronavirus  
outbreak the Young Agent  
Committee will be working closely  
with the Clearwater Resort to  
comply with the current stage we  
will be in at conference time to  
ensure everyone's safety. We will  
be moving most of our events, meals  
and classes outside overlooking the  
beautiful Puget Sound and will be  
practicing social distancing.**

**This conference will be more casual  
and relaxed but you will still have  
the opportunity to learn, earn ce and  
network with colleagues.**

**So bring your beach chair and get  
ready to relax and enjoy the July  
Washington sunshine!**



### Thursday, July 29

7:30 am  
Golf at White Horse Golf Club

9:00 – 1:30 p.m.  
Registration

10:00 – 12:00pm  
Mimosas/Bloody Mary's and painting class at the hotel

12:00 – 1:30 p.m.  
Lunch

1:30 – 2:30 p.m.  
Legislative Issues of Tomorrow - Bill Stauffacher and Rep. Chris Corry

2:45 – 4:45 p.m.  
Rise of the Digital Insurance Agency—Garret Jones, Safeco

5:00 – 6:00 p.m.  
Hospitality hour on Terrace

6:00 – 7:30 p.m.  
Dinner with live music on lawn afterwards (extra fee for concert)

### Friday, July 30

8:30 -11:30 a.m.  
Ethics and Breakfast – Veronica Stevens, Cochrane & Company

12:00 -1:00 p.m.  
Lunch Outdoor grab and go on patio

1:15 – 2:15 p.m.  
Emerging Risks and Coverage Gaps, Bryan Stanwood and Joe Nolan of WSRB

2:30 – 3:30 p.m.  
Personal Umbrella and In Home business, Jamey Alwood of RLI

4:00 p.m.  
Happy hour and games on Chico Terrace/Lawn

5:00 – 7:00 p.m. BBQ & Beach Party on Chico Terrace/Lawn

# Young Agents Conference

## Conference Sponsors

Safeco  
 Red Shield  
 Imperial PFS  
 RPS  
 Superior Underwriters  
 Hull & Company  
 Capital Premium Financing  
 ServiceMaster of Seattle  
 First Insurance Funding  
 Cochrane & Company  
 PIU  
 Berkeley North Pacific  
 Bank Direct  
 Travelers  
 BCE Consulting  
 AMWINS Access  
 Grange  
 MAPFRE  
 Progressive  
 Encompass/Allstate IA/National  
 General  
 IIAB King County

To sponsor please  
 see sponsor registration at  
[wainsurance.org](http://wainsurance.org)

## Conference Speakers

Veronica Stevens  
 Cochrane & Company

Garrett Jones  
 Safeco

Bill Stauffacher  
 Stauffacher Communications

Representative Chris Corry

Jamey Alwood  
 RLI

Bryan Stanwood  
 WSRB

Joe Nolan  
 WSRB

## YA Annual Conference Registration Form:

### To Register:

Return form with registration fees.  
 Spouses/Guest can register for the  
 social functions only.

Cancellation requests received by  
 July 15 are fully refundable less a  
 15% service fee. No refunds are  
 provided after July 15.

### Golf Tournament:

July 29 at 7:30am.  
 Whitehorse Golf Club  
 Cost \$85 per person.  
 Includes golf, cart, breakfast and drink tickets.

For questions & foursome requests: Contact Suzanne Arnett at 425-336-0461

**New event! Paint and Sip** - Enjoy a mimosa or bloody mary with friends as you  
 learn to paint with step by step guided instruction.

July 29th at 10:00 am at the Clearwater Resort. Cost \$40 pp. **\*\*same time as golf\*\***

Mail: IIABW, 11911 NE 1st St., Suite B103, Bellevue, WA 98005, Fax 425-649-8573  
 or email [sarnett@wainsurance.org](mailto:sarnett@wainsurance.org).



### Payment Options:

#### Full Registration:

\$145 IIABW Member  \$175 Non Member

Full registration includes all meals, classes and  
 activities (golf and paint not included)

\$85 Golf  \$40 Sip and Paint

\$85 Guest (Social functions only)

Amount enclosed: \$\_\_\_\_\_

Make check payable to IIABW

Pay online at [www.wainsurance.org](http://www.wainsurance.org)

Name: \_\_\_\_\_

Designations: \_\_\_\_\_

WAOIC # \_\_\_\_\_

Spouse/Guest: \_\_\_\_\_

Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_