

# Young Agents Conference

May 17-19, 2023

Icicle Village, Leavenworth, WA



## THE ICICLE VILLAGE RESORT

505 HIGHWAY 2,  
LEAVENWORTH, WA 98826  
Call Icicle to make a reservation at 800.961.0162. Use code 39664A or click [here](#) to receive the discounted conference rate of \$189 for a room with one King or two Queens. Breakfast included in room rates. The deadline for the special rate is April 17th or whenever the room block is filled.

## Conference Speakers

- **Jeff Benson**, Victor Insurance
- **Veronica Stevens**, Cochrane & Co.  
**Brittany Martin**, Cochrane & Co.
- **Peter Marchel**, Marchel & Associates
- **Gabe Gonzalaz**, Liberty/Safeco  
**Bill Stauffacher**, Stauffacher Communications  
**Chris Corry**, State Legislator/USI
- **Special Agent**, FBI
- **Steve Stogner**, Grange Insurance



## Wednesday, May 17

7:00 pm Hospitality Suite Welcome Reception

## Thursday, May 18

7:30 am Golf at Leavenworth Golf Course (additional fee)  
10:00-12:30 pm Paint and Sip class (additional fee)  
10:00 --2:00 pm Registration  
12:30 - 1:30 pm Lunch  
1:00-2:00 pm "State of the Insurance Industry." Steve Stogner, Grange Insurance (ICE)  
2:00-3:00 pm "Social Media Liability." Veronica Stevens, Brittany Martin, Cochrane & Co. (ICE)  
4:00 -6:00 :pm Scavenger Hunt  
6:30—7:30 pm Dinner & Mini golf  
7:30 pm Hospitality Room  
8:30 pm ServiceMaster 80's party at the Loft in Leavenworth.

## Friday, May 19

9:15—11:15 am "Cyber Insurance—What is it good for?" Peter Marchel, Marchel Risk Consulting. Special Agent FBI (2CE)  
11:30 --12:30 pm "Builder's Risk." Jeff Benson, Victor Insurance (ICE)  
12:30 – 2:00 pm Lunch, awards and slideshow  
2:00-3:00 pm "Insurance Legislative Issues in 2023." Representative Chris Corry & Lobbyist Bill Stauffacher (ICE)  
3:30-4:30 pm "Building Meaningful Centers of Influence." Gabe Gonzalez, Safeco/Liberty Mutual  
4:30-5:30 pm Happy Hour  
6:00 pm Dinner Gustavs, Leavenworth  
7:30 pm Hospitality Room

## Saturday, May 20

10:00 am—Group Hike. Icicle Gorge Trail

\*Times subject to change

# Young Agents Conference

**Thank you to our  
Conference Sponsors**

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- Red Shield



**YA Annual Conference  
Registration Form**

**To Register:**

Return form with registration fees or go to [www.wainsurance.org](http://www.wainsurance.org).

Spouses/Guest registration is for the social functions only.

Cancellation requests received by May 3rd are fully refundable less a 15% service fee.

No refunds are provided after May 3rd.

**Golf Tournament:**

May 18 at 7:15 am

Leavenworth Golf Course.

Cost: \$85.00 per person.

Includes golf, cart, drink ticket & breakfast.

For questions & foursome requests: Contact Suzanne Arnett at 425-336-0461

**Paint and Sip with Class with Glass:**

May 18 at 10:00 am.

Cost: \$45.00 (includes painting class, wine and snacks)

Name: \_\_\_\_\_

WAOIC # \_\_\_\_\_

Spouse/Guest: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Payment Options:**

Full Registration:

\$185 IIABW Member  \$215 Non Member

\$85 Golf  \$45 Paint and Sip  
(choice only one—these both are at the same time)

\$95 Guest (Social functions only)

Amount enclosed: \$ \_\_\_\_\_

Make check payable to IIABW

**Mail: IIABW, 11911 NE 1st St.,  
Suite B103, Bellevue, WA 98005,**

**or register online at  
[www.wainsurance.org](http://www.wainsurance.org)**