E&O Risk Management Credit
With Swiss Re's Policy

10% Risk Management Credit

- Credit is applied for two (2) consecutive policy periods.
- Credit is NOT removed in the event of a claim

Up to an Additional 10% credit is available if:

- 5% credit if 50% or more staff attend
- 5% credit for use of an approved coverage checklist
- 5% credit for voluntary website Operational Review w/ findings implemented and underwriter review/approval

For 10% qualification, see the chart below. Attendance requirements are based on total agency staff size – both licensed and non-licensed.

Total Agency Staff Size*	Position in Insured Agency	Total Attendees Required
1-4	Active Agency Principal, Owner, Partner, or Officer*	1
5 – 11	1 – Active Agency Principal, Owner, Partner, or Officer* 2 - Any combination of Producers or CSRs.	3
12+	1 – Active Agency Principal, Owner, Partner, or Officer* X - And any combination of Active Agency Principal, Owner, Partner, or Officer*, Operations Manager, Producers, or CSRs.	25% of all staff However, no more than a maximum of 15 attendees for the 10% credit

*Active Agency Principal, Owner, Partner, or Officer is defined as participating in daily operations of the agency; owners who are investors or have no active participation of the agency are not included.

Register online directly at www.wainsurance.org or https://iiawa.aben.tv/. If you need assistance, contact Suzanne Arnett at sarnett@wainsurance.org or 425 336-0461.

These Webinars Qualify for the E&O Risk Management Credit:

One 3-hour course per attendee. 3 c.e. credits for each course completed. Mix or match for your attendees. All are offered twice per month at various times. See each webinar's day/time dropdown on the website.

Understanding and Avoiding E&O Claims in an Independent Insurance Agency	
E&O Risk Management: Agency E&O Exposures and Defenses	**E&O Risk Management: Understanding Risk Mitigation and E&O Claims**
Coverage Essentials: Policy Analysis - Reading, Interpreting and Understanding Insurance Contracts	**Coverage Essentials: Homeowners Part 1 - Policy Definitions, Liability Coverages and Policy**
Coverage Essentials: Homeowners Part 2 - Property Coverages	**Coverage Essentials: Certificates of Insurance and Evidence of Commercial Property Insurance: COI's and ECPI's**
Coverage Essentials: Avoiding E&O in the Personal Auto and Personal Umbrella	**Coverage Essentials: Understanding Commercial Property Gaps and Knowing How to Fill Them**
Coverage Essentials: Business Income: More Important and Much Simpler than Agents Believe	**Coverage Essentials: Coverage B - Personal and Advertising Injury Under Commercial General Liability Policy**

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